## **BANKBROKERS**

**Revolutionise Your Bottom Line:** 

How CHECK Reduces Transaction Fees, Unlocks Savings up to 30%, and Improves Value





## **Vincent Schreinemacher**

Director - Bankbrokers The Netherlands & Belgium

Check is the easiest way around town! As a business it wants everyone in the city to be able to reach their destination within 15 minutes. This is why they introduced a lightweight, electric scooter especially designed for sharing in cities across the Netherlands and Germany. There is always one near you, so you can be on your way within 30 seconds. Which is nice because nobody likes to wait. With Check you will be on your way in no time, as well as back home.

Similarly, Bankbrokers is a responsible and fast-paced business that delivers highquality services with professionalism and care. It goes beyond benchmarking payment services and banking costs to supply the best independent support to clients, such as Check. This is achieved through in-depth knowledge of the markets and fair price benchmarking data regarding payment services. Also, a team of market experts with extensive experience in the Netherlands and Belgium, plus other locations, provide comprehensive benchmarking capability and knowledge of providers and services.





Bankbrokers was appointed by Check to benchmark payment services terms and contracts and identify areas for cost optimisation. The exercise was conducted efficiently and thoroughly to produce positive results. The project was completed with Annette de Graeff, Manager of Finance at Check.

Annette comments:

We hired Bankbrokers to benchmark our Payment service providers' costs and help negotiate them. Bankbrokers' services have provided us with valuable insights into the costs associated with our payment service providers. Their thorough analysis and comprehensive comparison enabled us to identify areas where we were overpaying and where we had opportunities for cost optimization.



Annette continues:



Additionally, Bankbrokers' negotiation skills and industry knowledge have been instrumental in securing favorable deals with both our payment service providers. They took the time to understand our specific case, and then leveraged their expertise to negotiate more competitive rates and terms on our behalf. The results are impressive, with reduced transaction fees (savings up to 30% of our initial costs), improved pricing structures, and enhanced overall value for our business.



Going beyond benchmarking banking payment services and interest rates and ensuring improved terms benefitted Check. It ensured they received fair market pricing whilst maintaining good relationships with their providers.

Contact us for further testimonials and how Bankbrokers can assist with payment services, banking and interest rate benchmarking and advisory. Our team of friendly experts can help your business secure the support you need.

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