



BANKBROKERS



Philip Hall
Senior Analyst



Philip has worked in the Banking and Payments sector for 35 years. Initially working for 17 years at Lloyds bank in various roles including Business Banking, Card Acquiring and Payment & Cash Management. He then moved to Lombard Asset Finance as a Senior Relationship Manager initially providing funding solutions across a range of business sectors and asset types before specialising in Technology Finance.



Philip then returned to Card Acquiring and joined Global Payments working as a National Account manager looking after a portfolio of National and Global relationships across Retail, Utilities and Hotels before being promoted to the role of Head of Corporate Relationships.



He then went on to work at Worldpay to further develop his knowledge and experience by working as a Corporate Account Director providing a consultative approach and cross selling gateway, fraud and integrated POS solutions to existing acquiring relationships. This knowledge was further enhanced by moving to The Logic Group as a Client Relationship manager working on major projects with tier 1 retailers wanting Omnichannel PCI compliant solutions.



Philip's last role before moving to Bank brokers was with a new start up business called Qi Digital who provide crypto gateway solutions enabling retailers to accept a range of crypto currencies alongside of their existing payment options and existing payment page.



Philip lives in Cambridgeshire with his wife Jillian and their two daughters Madeleine and Susannah. In his spare time, Philip is a keen cyclist and has completed numerous events to raise money for charity including London to Paris with a number of colleagues whilst at Worldpay and Coast to Coast from St Davids to Lowestoft whilst at The Logic Group.

When it's too hot to cycle, Philip and Jillian like to take a leisurely Kayak on their local river, enjoying the wildlife. He is a keen supporter of fundraising and also helping charities using his spare time to support his local TimeBank by offering his time and skills in DIY and Gardening to help people in his local community and has so far given over 400 hours of his time over the last 4 years.



Philip and family



Philip on a charity bike ride



Philip and his wife Jillian

Philip is looking forward to putting his depth of knowledge and skills to good use at Bankbrokers by helping clients to bench mark their existing processing spend and helping them to make sure they are partnered with the best of breed provider for their individual business.

Contact us for how Bankbrokers can assist with benchmarking and renegotiation, merchant services and debt advisory. Our team of friendly experts can help your business secure the support you need.

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